Company Tracking #: RERATE 2013 - MIPPA

State: Arkansas Filing Company: UnitedHealthcare Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Filing at a Glance

Company: UnitedHealthcare Insurance Company

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

State: Arkansas

TOI: MS08G Group Medicare Supplement - Standard Plans 2010

Sub-TOI: MS08G.001 Plan A 2010

Filing Type: Rate

Date Submitted: 09/07/2012

SERFF Tr Num: UHLC-128671928

SERFF Status: Closed-Approved-Closed

State Tr Num:

State Status: Approved-Closed

Co Tr Num: RERATE 2013 - MIPPA

Implementation 01/01/2013

Date Requested:

Author(s): Michelle Ambach, Wanda Augustus, Tammy Frederick, Bobbie Walton, Sarah Michener,

Celina Schrier, Lauren Mulhern

Reviewer(s): Stephanie Fowler (primary)

Disposition Date: 10/25/2012

Disposition Status: Approved-Closed

Implementation Date: 01/01/2013

State Filing Description:

SERFF Tracking #: UHLC-128671928 State Tracking #:

State: Arkansas Filing Company: UnitedHealthcare Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

General Information

Project Name: RATE Status of Filing in Domicile: Pending

Project Number: RERATE 2013 - MIPPA Date Approved in Domicile: Requested Filing Mode: Review & Approval Domicile Status Comments:

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Small Group Market Type: Association Overall Rate Impact:

Filing Status Changed: 10/25/2012

State Status Changed: 10/25/2012 Deemer Date:

Created By: Wanda Augustus Submitted By: Wanda Augustus

Corresponding Filing Tracking Number: RERATE 2013 -

MIPPA

Filing Description:

Re: Rate Revision Filing

Rates for Standardized Medicare Supplement Plans and Medicare Select Plans C & F

UnitedHealthcare Insurance Company

NAIC #0707-79413

Company and Contact

Filing Contact Information

Susan Cipollo, Director

680 Blair Mill Rd.

215-902-8444 [Phone]

Horsham, PA 19044

215-902-8813 [FAX]

Filing Company Information

UnitedHealthcare Insurance CoCode: 79413 State of Domicile: Connecticut

Company Group Code: 707 Company Type: Life and

185 Asylum Street Group Name: Health

Hartford, CT 06103 FEIN Number: 36-2739571 State ID Number:

(860) 702-5000 ext. [Phone]

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation: \$50.00 PER FILING.

Per Company: No

Company	Amount	Date Processed	Transaction #
UnitedHealthcare Insurance Company	\$50.00	09/07/2012	62485582
UnitedHealthcare Insurance Company	\$400.00	09/07/2012	62486284

State: Arkansas Filing Company:

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved-Closed	Stephanie Fowler	10/25/2012	10/25/2012

UnitedHealthcare Insurance Company

Objection Letters and Response Letters

Objection Letters Response Letters

Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted
Pending Industry Response	Stephanie Fowler	10/23/2012	10/23/2012	Wanda Augustus	10/24/2012	10/24/2012
Pending Industry	Stephanie Fowler	09/28/2012	09/28/2012			

Amendments

Response

Schedule	Schedule Item Name	Created By	Created On	Date Submitted
Rate	RATE SCHEDULE AND RATE ATTACHMENTS	Wanda Augustus	10/25/2012	10/25/2012
Rate	REVISED RATE ATTACHENT 9	Wanda Augustus	10/25/2012	10/25/2012
Supporting	RATE ATTACHMENTS	Wanda Augustus	10/25/2012	10/25/2012
Document				

State: Arkansas Filing Company: UnitedHealthcare Insurance Company

MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Disposition

TOI/Sub-TOI:

Disposition Date: 10/25/2012 Implementation Date: 01/01/2013

Status: Approved-Closed

Comment: The following rate increases have been approved to be implemented on or after January 1, 2013.

2% - Plans L and N

3% - Plans A, Select C and Select F

0% - Plans B, C, and F

-10% - Plan K

This approval is subject to the following:

- Increases will not be given more frequently than once in a twelve-month period;
- The insured shall be notified by the insurer of its intention to increase the rate for renewal not less than thirty (30) days prior to the effective date of the renewal.

	Overall %	Overall %	Written Premium	# of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	Holders Affected	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
UnitedHealthcare	0.500%	0.500%	\$36,420	4,643	\$8,510,598	5.000%	-10.000%
Insurance Company							

State: Arkansas Filing Company:

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

UnitedHealthcare Insurance Company

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Health - Actuarial Justification	Approved-Closed	No
Supporting Document	COVER LETTER	Approved-Closed	Yes
Supporting Document	RESPONSE LETTER 10-24-12	Approved-Closed	Yes
Supporting Document	RATE ATTACHMENTS		Yes
Rate (revised)	RATE SCHEDULE AND RATE ATTACHMENTS		No
Rate	RATE SCHEDULE AND RATE ATTACHMENTS	Approved-Closed	No
Rate	RATE SCHEDULE AND RATE ATTACHMENTS	Disapproved	No
Rate (revised)	REVISED RATE ATTACHENT 9		Yes
Rate	REVISED RATE ATTACHENT 9	Approved-Closed	Yes

Company Tracking #: RERATE 2013 - MIPPA

SERFF Tracking #: UHLC-128671928 State Tracking #:

State: Arkansas Filing Company: UnitedHealthcare Insurance Company

MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010 TOI/Sub-TOI:

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Objection Letter

Objection Letter Status Pending Industry Response

Objection Letter Date 10/23/2012 Submitted Date 10/23/2012 Respond By Date 11/23/2012

Dear Susan Cipollo,

Introduction:

After further review and discussion of this request, we would be willing to approve a 2% rate increase on Plans L and N, and a 3% increase on Plans A, Select C and Select F. We are agreeable to the 0% and the -10% on Plans B, C, F, and K, respectively. This offer is made in lieu of disapproval.

Conclusion:

A.C.A. 23-79-109(1)-(5) sets forth the procedure by which filings may be deemed approved upon the expiration of certain time periods with no affirmative action by the commissioner. If the commissioner determines that additional information is needed to make a decision regarding approval, such request for information will be made to the company. The filing will not be considered complete until said additional information is received. The time periods set forth in this statute will not begin to run until the filing is complete.

Please feel free to contact me if you have questions.

Sincerely,

Stephanie Fowler

State: Arkansas Filing Company: UnitedHealthcare Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Response Letter

Response Letter Status Submitted to State

Response Letter Date 10/24/2012 Submitted Date 10/24/2012

Dear Stephanie Fowler,

Introduction:

THIS IS IN RESPONSE TO YOUR OBJECTION DATED 10/23/12

Response 1

Comments:

SEE ATTACHED RESPONSE.

Changed Items:

Supporting Document Schedule Item Changes

Satisfied -Name: RESPONSE LETTER 10-24-12

Comment: SEE ATTACHED RESPONSE.

No Form Schedule items changed.

Rate/Rule Schedule Item Changes						
Document Name	Affected Form Numbers	Rate Action*	Rate Action Information	Attachments		
RATE SCHEDULE AND	MDA 0001, MDB 0002, MDC 0003,	New	Previous State Filing Number			
RATE ATTACHMENTS	MDF 0004, MDK 0005, MDL 0006,		0			
	MDN 0007, MDSC 0008, MDSF 0009					
Previous Version						
RATE SCHEDULE AND	MDA 0001, MDB 0002, MDC 0003,	New	Previous State Filing Number			
RATE ATTACHMENTS	MDF 0004, MDK 0005, MDL 0006,		0			
	MDN 0007, MDSC 0008, MDSF 0009					
REVISED RATE	MDA 0001, MDB 0002, MDC 0003,	New	Previous State Filing Number			
ATTACHENT 9	MDF 0004, MDK 0005, MDL 0006,		0			
	MDN 0007, MDSC 0008, MDSF 0009					

Conclusion:

UnitedHealthcare Insurance Company

State: Arkansas Filing Company:

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

THANKS!

Sincerely,

Wanda Augustus

Company Tracking #: RERATE 2013 - MIPPA

SERFF Tracking #: UHLC-128671928 State Tracking #:

State: Arkansas Filing Company: UnitedHealthcare Insurance Company

MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010 TOI/Sub-TOI:

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Objection Letter

Objection Letter Status Pending Industry Response

09/28/2012 Objection Letter Date Submitted Date 09/28/2012 Respond By Date 10/29/2012

Dear Susan Cipollo,

Introduction:

This will acknowledge receipt of the captioned filing.

It is the primary mission of the Arkansas Insurance Department to protect consumers. Arkansas is a relatively poor state and most of the seniors who would be affected by your proposed rate increase live on a fixed income. Therefore, based the current state of the economy, we would be willing to accept a 2% increase with a 2 year moratorium on future increases for Plans A, L, N, and Select C and F. We are willing to accept the 0% and the -10% on the Plans B,C, F, and K, respectively.

Conclusion:

A.C.A. 23-79-109(1)-(5) sets forth the procedure by which filings may be deemed approved upon the expiration of certain time periods with no affirmative action by the commissioner. If the commissioner determines that additional information is needed to make a decision regarding approval, such request for information will be made to the company. The filing will not be considered complete until said additional information is received. The time periods set forth in this statute will not begin to run until the filing is complete.

Please feel free to contact me if you have questions.

Sincerely,

Stephanie Fowler

State: Arkansas Filing Company: UnitedHealthcare Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Amendment Letter

Submitted Date: 10/25/2012

Comments:

Stephanie - Per your conversation with Sue Cipollo today, the rate/rule tab shows only the rates and the attachments were move to the supporting documation tab, as

requested.

Changed Items:

Rate/Rule Schedule Item Changes:

Document Affected Form Rate Rate Action Information: Attach

Name: Numbers: (Comma Action: Document:

Separated list)

RATE SCHEDULE AND MDA 0001, MDB 0002, MDC New AR Rate Schedules (MIPPA) -

RATE ATTACHMENTS 0003, MDF 0004, MDK 0005, revised 10-24.pdf

MDL 0006, MDN 0007, MDSC

0008, MDSF 0009

AR Rate Schedules REVISED RATE ATTACHENT 9 MDA 0001, MDB 0002, Other

(MIPPA) - revised 10- MDC 0003, MDF 0004,

24.pdf MDK 0005, MDL 0006,

MDN 0007, MDSC 0008, MDSF 0009

Rate Action Other Explanation: THE RATE ATTACHMENT 9

WAS REMOVED AND ATTACHED UNDER THE

SUPPORTING

DOCUMENTATION TAB, AS

REQUESTED

UnitedHealthcare Insurance Company

State: Arkansas Filing Company:

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Supporting Document Schedule Item Changes:

User Added -Name: RATE ATTACHMENTS

Comment: SEE ATTACHED RATE ATTACHMENTS.

2013 AR MIPPA - Attachments.pdf

Attachment 9 (MIPPA) - revised 10-24.pdf

UnitedHealthcare Insurance Company

State: Arkansas Filing Company:

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Rate Information

Rate data applies to filing.

Filing Method: SERFF

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 2.600%

Effective Date of Last Rate Revision: 01/01/2012

Filing Method of Last Filing: SERFF

Company Rate Information

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	# of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
UnitedHealthcare Insurance Company	0.500%	0.500%	\$36,420	4,643	\$8,510,598	5.000%	-10.000%

State: Arkansas Filing Company: UnitedHealthcare Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action*	Rate Action Information	Attachments
1		RATE SCHEDULE AND RATE ATTACHMENTS	MDA 0001, MDB 0002, MDC 0003, MDF 0004, MDK 0005, MDL 0006, MDN 0007, MDSC 0008, MDSF 0009	New		AR Rate Schedules (MIPPA) - revised 10- 24.pdf
2		REVISED RATE ATTACHENT 9	MDA 0001, MDB 0002, MDC 0003, MDF 0004, MDK 0005, MDL 0006, MDN 0007, MDSC 0008, MDSF 0009	Other	Previous State Filing Number: Percent Rate Change Request:	

UNITEDHEALTHCARE INSURANCE COMPANY AARP MEDICARE SUPPLEMENT PORTFOLIO

MASS-MEDIA RATE SCHEDULE

(Page 1 of 2)

FOR

ARKANSAS

GROUP POLICY NUMBER G-36000-4 FORM NUMBERS MDA 0001, MDB 0002, MDC 0003, MDF 0004, MDK 0005, MDL 0006, MDN 0007, MDSC 0008, MDSF 0009

Proposed 2013 Non-Tobacco Rates

			2012 Monthly	Diff.
<u>Plan</u>	Base Rate	Tier Rate	Base Rate	<u>(%)</u>
A	\$97.75	\$146.62	\$95.00	2.9%
В	\$142.50	\$213.75	\$142.50	0.0%
C	\$167.25	\$250.87	\$167.25	0.0%
F	\$168.00	\$252.00	\$168.00	0.0%
K	\$61.00	\$91.50	\$67.75	-10.0%
L	\$98.50	\$147.75	\$96.75	1.8%
N	\$116.50	\$174.75	\$114.25	2.0%
Select C	\$124.25	\$186.37	\$120.75	2.9%
Select F	\$124.50	\$186.75	\$121.00	2.9%

Proposed 2013 Tobacco Rates

			2012 Monthly	Diff.
<u>Plan</u>	Base Rate	Tier Rate	Base Rate	<u>(%)</u>
A	\$107.52	\$161.28	\$104.50	2.9%
В	\$156.75	\$235.12	\$156.75	0.0%
C	\$183.97	\$275.95	\$183.97	0.0%
F	\$184.80	\$277.20	\$184.80	0.0%
K	\$67.10	\$100.65	\$74.52	-10.0%
L	\$108.35	\$162.52	\$106.42	1.8%
N	\$128.15	\$192.22	\$125.67	2.0%
Select C	\$136.67	\$205.00	\$132.82	2.9%
Select F	\$136.95	\$205.42	\$133.10	2.9%

 $^{*\} Discounts\ available\ for\ Multi-Insured,\ Electronic\ Funds\ Transfer,\ and\ Annual\ Pay.$

UNITEDHEALTHCARE INSURANCE COMPANY AARP MEDICARE SUPPLEMENT PORTFOLIO

AGENT DISTRIBUTION RATE SCHEDULE

(Page 2 of 2) FOR

ARKANSAS

GROUP POLICY NUMBER G-36000-4 FORM NUMBERS MAA 0010, MAB 0011, MAC 0012, MAF 0013, MAK 0014, MAL 0015, MAN 0016 MASC 0017, MASF 0018

Proposed 2013 Non-Tobacco Rates

			2012 Monthly	Diff.
<u>Plan</u>	Base Rate	Tier Rate	Base Rate	<u>(%)</u>
A	\$97.75	\$146.62	\$95.00	2.9%
В	\$142.50	\$213.75	\$142.50	0.0%
C	\$167.25	\$250.87	\$167.25	0.0%
F	\$168.00	\$252.00	\$168.00	0.0%
K	\$61.00	\$91.50	\$67.75	-10.0%
L	\$98.50	\$147.75	\$96.75	1.8%
N	\$116.50	\$174.75	\$114.25	2.0%
Select C	\$124.25	\$186.37	\$120.75	2.9%
Select F	\$124.50	\$186.75	\$121.00	2.9%

Proposed 2013 Tobacco Rates

<u>Plan</u>	Base Rate	<u>Tier Rate</u>	2012 Monthly Base Rate	Diff. (%)
A	\$107.52	\$161.28	\$104.50	2.9%
В	\$156.75	\$235.12	\$156.75	0.0%
C	\$183.97	\$275.95	\$183.97	0.0%
F	\$184.80	\$277.20	\$184.80	0.0%
K	\$67.10	\$100.65	\$74.52	-10.0%
L	\$108.35	\$162.52	\$106.42	1.8%
N	\$128.15	\$192.22	\$125.67	2.0%
Select C	\$136.67	\$205.00	\$132.82	2.9%
Select F	\$136.95	\$205.42	\$133.10	2.9%

^{*} Discounts available for Multi-Insured, Electronic Funds Transfer, and Annual Pay.

State: Arkansas Filing Company:

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.001 Plan A 2010

Product Name: GROUP MEDICARE SUPPLEMENT PLANS - MIPPA

Project Name/Number: RATE/RERATE 2013 - MIPPA

UnitedHealthcare Insurance Company

Supporting Document Schedules

Response to 10-23 obj (MIPPA).pdf

	Item Status:	Status Date:
COVER LETTER	Approved-Closed	10/25/2012
SEE ATTACHED COVER LETTER.		
Letter.pdf		
	Item Status:	Status Date:
RESPONSE LETTER 10-24-12	Approved-Closed	10/25/2012
SEE ATTACHED RESPONSE.		
	SEE ATTACHED COVER LETTER. Letter.pdf RESPONSE LETTER 10-24-12	COVER LETTER SEE ATTACHED COVER LETTER. Letter.pdf Item Status: RESPONSE LETTER 10-24-12 Approved-Closed



UnitedHealth Group P.O. Box 130 Montgomeryville PA 18936

September 7, 2012

Jay Bradford Commissioner Arkansas Insurance Department 1200 West Third Street Little Rock, Arkansas 72201-1904

Re: Rate Revision Filing
Rates for Standardized Medicare Supplement Plans and Medicare Select Plans C & F
UnitedHealthcare Insurance Company
NAIC #0707-79413

Dear Commissioner:

The attached filing is made to obtain approval for rates effective January 1, 2013 for the modernized versions of Standardized Medicare Supplement Plans and Medicare Select Plans C and F following the plan designs required in the MIPPA legislation. These plans are issued to members of AARP.

The proposed rates include an average rate increase of 0.5%. With these increases we project an anticipated loss ratio of 80.6%.

The enclosed actuarial memorandum provides supporting information. Certification regarding compliance with loss ratio standards for your state is also provided.

The rates are proposed to be effective January 1, 2013 through December 31, 2013. For 2013, we propose to defer the implementation of the January 1, 2013 rate revision until April 1, 2013, and have the rates effective through December 31, 2013. We anticipate that the next rate revision will be effective January 1, 2014 through December 31, 2014.

We would appreciate your acting expeditiously on this request so that we can provide AARP members with adequate notice of their 2013 rates.

If you need any further information regarding this matter, please contact me at (215) 902-8429, or via fax at (215) 902-8802. If you prefer to e-mail me, my address is Timothy_A_Koenig@uhc.com.

Sincerely,

Timothy A. Koenig, ASA, MAAA

Tantly C. Louis

Director, Actuarial Services



UnitedHealth Group P.O. Box 130 Montgomeryville PA 18936

October 24, 2012

Stephanie Fowler Arkansas Insurance Department Life & Health 1200 West Third Street Little Rock, Arkansas 72201-1904

Re: SERFF Tracking Number UHLC-128671928

Rates for 2010 Standardized Medicare Supplement Plans and Medicare Select Plans C & F UnitedHealthcare Insurance Company NAIC #0707-79413

Dear Ms. Fowler:

This is in response to your SERFF Objection Letter dated October 23, 2012 regarding the above filing.

Request:

After further review and discussion of this request, we would be willing to approve a 2% rate increase on Plans L and N, and a 3% increase on Plans A, Select C and Select F. We are agreeable to the 0% and the -10% on Plans B, C, F, and K, respectively. This offer is made in lieu of disapproval.

Response:

UnitedHealthcare agrees to modify the proposed 2013 Medicare Supplement rates for these plans as you indicated in your objection. A revised rate schedule accompanies this letter.

If you need any further information regarding this matter, please contact me at (215) 902-8429, or via fax at (215) 902-8802. If you prefer to e-mail me, my address is Timothy_A_Koenig@uhc.com.

Sincerely,

Timothy A. Koenig, ASA, MAAA

Tavtly a Long

Director, Actuarial Services